It’s all about reputation.
We want everyone who comes in contact with our organization to say, “That’s a helluva company!”

-From the PFC Vision Statement

Porteous Fastener Company
Dear fastener friends,
The next eight pages will tell you more about PFC- what we do, and more importantly- who we are. You will get the opportunity to meet some of us, and hear what we have to say- which is pretty cool! We are proud of our company, for it’s history and what it stands for today. We are Team PFC!

We have the best people in the industry! We find quality people and they stay. The average tenure of our Regional Managers is 22 years and with that comes stability and commitment to our customers.

- Barry Porteous
President, Carson CA

PFC provides a family environment that a lot of companies lack. We work together as ONE unit to get the job done. I love it here!

-Krystal Lewis
Inside Sales, Houston TX

I have worked in the fastener industry for 37 years and at PFC the last 6. It took 31 years to find home.

-Nick Viggiano
Corporate Pricing, Chicago IL

I am so proud to be part of a company where the owners have such integrity. It may seem sappy, but it’s true!

-Claudine Gargaro
Chief Financial Officer, Carson CA

It is all about people and their relationships and dedication to providing First Class Service. The PFC sales team, both inside and outside are committed to help you build your business. The operations team makes sure the orders are picked, packed and shipped accurately and on time. PFC is a company of people focused on long-term relationships and friendships within the fastener industry.

Providing “First Class Service” goes well beyond taking an order and shipping it complete. It is doing what you say you are going to do, when you say you are going to do it. It is striving to understand and exceed your customers expectations.

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Relationships are more important today than ever. We identify with our distributors, understand their challenges and we are committed to helping them thrive. I believe we have earned our customers' trust and respect because of the value we put on relationships.

-Bob Porteous, VP Sales/COO

Being from a military family, I appreciate that PFC donates to different charities—especially those based around the armed forces. It really means a lot to me.

-Trisha Thompson
Accounts Receivable, Carson CA

Today Barry and Bob Porteous run the family business. Together they strive to continue their father’s legacy and build upon that reputation. Now with 16 locations and almost 250 employees worldwide, PFC is much larger in size, but it still has the small family feel like the olden days when Bud made agreements with a “handshake.”

We want everyone who comes in contact with our organization to say, “That’s a helluva company!”

Scott Gibson, Edgar Chen, Tom White, Jim Jordan, Ralph Helmer, Kevin Chavis, Brian Flynn, Jamie Adams, Don Carr, Bob Porteous, Bill Flynn, Jeff Adams, Kurt Valli, Joe McIlhon, Barry Porteous

PFC published a book in 2007 called “40 Years of First Class Service”. If you would like to read the stories that make up PFC’s history, contact your local branch or email: info@porteousfastener.com to request a copy.
In Stock at Porteous...

Grade 5 Cap Screws-NF, NC
Grade 8 Cap Screws-NF, NC
PFC® Cap Screws-NC, NF
A325 Hex Head Structural Bolts
A490 Hex Head Structural Bolts
A325 Tru-Tension™ Assemblies
A490 Tru-Tension™ Assemblies
PFC® USS Thick Washers
PFC® SAE Thick Washers
F436 Hard Round Washers
A325 D.T.I. Washers
Grade 5 Finished Hex Nuts-NC, NF

Grade 8 Finished Hex Nuts-NC, NF
PFC® Thick Nuts-NC, NF
PFC® All Metal Locknuts-NC, NF
2H Heavy Hex Nuts
Grade C Heavy Hex Nuts
Grade DH Heavy Hex Nuts
FLEXLOC® Self Locking Nuts
Teks® Fasteners
A490 D.T.I. Washers**
Squirter® D.T.I. Washers**
Sockets-Inch and Metric**
**Available by special order

Why Buy USA?

- Shorter Lead Times
- Keep Jobs in U.S.A.
- High Quality Product
- Tested in U.S. Laboratories
- Support Local Businesses
- Government or Military Jobs
- American Recovery & Investment Act
- Buy America Act

I am very proud to work for a company that values our military. Donating a percentage of profits for orders placed on Veterans Day to the Hope For The Warriors® charity made me proud to be part of the PFC family.

-Carrie Haggerty, Inside Sales, Denver CO

PFC has teamed up with numerous domestic suppliers so distributors have easy access to products that are Made in the U.S.A!

Porteous Fastener Company was built on an American dream.
Technology is the making, usage, and knowledge of tools, machines, techniques, crafts, systems or methods of organization in order to solve a problem or perform a specific function.

WIKIPEDIA® SAYS

Technology today is changing faster than many can keep up. With an internal IT development and programming team as well as innovative personnel throughout the organization, PFC aggressively strives to stay ahead of the game. With the help and support of distributor and supplier partners, PFC has taken steps to make business transactions less cumbersome and more importantly, less costly. Technology is forever changing. Good thing PFC is keeping up!

1966 when PFC opened for business there were no computers, RF guns, mobile phones or internet. Things are a bit different now and as new technologies present themselves, PFC is at the forefront- learning and sharing with industry partners.

WORKING AT PFC ISN'T LIKE GOING TO A "JOB" EVERY DAY. I GET TO TALK TO MY FRIENDS- WHO JUST HAPPEN TO BE MY CUSTOMERS. IT'S A GREAT FAMILY TO BE A PART OF!

-Matt Ohlendorf
Inside Sales, HoustonTX
2012 is the “Year of the Sockets” at PFC

A significant investment was made to bring import stock levels on sockets up to what was demanded by the industry. Many categories were added and the size range on existing categories has been expanded to fill out the line. PFC socket products are widely available in both packaged and bulk options all across the country. The Mill Team can work your special print items or large quantities. If domestic sockets are required, PFC is working with Kerr-Lakeside to help you fulfill those needs. Long gone are the days of sending your socket orders somewhere else.

PFC is your Socket Source!

Our job at PFC is to make things easier for our customers. With our new expanded socket line, and the addition of several new product lines, we’ve minimized the need for customers to make more calls. That’s what “First Class Service” is all about!!

-Robin Marchetti, Inside Sales, Cleveland OH

I started as an order puller, but had a goal to learn more things for the company. I am now in charge of the package area in Chicago. I work with very nice people, we are like a family.

-Gerardo Castellanos
Packaging Department, Chicago IL

Porteous Fastener Company has become one of the biggest importers of sockets in the country. Now with significant inventories in both inch and metric sockets you can have your standard fasteners and sockets delivered on the same truck.
PFC has tremendous amounts of resources and capabilities at their disposal. They are not limited to selling only standard fasteners. If you have a special or print requirement, the team at PFC will work diligently to bring you the highest quality products and services available from across the globe.
High Quality Anchors
- Wall Anchors
- Wedge Anchors
- Drop-In Anchors
- Sleeve Anchors
- Mungo® Anchors
- Anchoring Products
- Bulk and Packaged

High Strength Fasteners
- Grade 9- over 180,000 PSI
- Cap Screws
- Thick Nuts
- Lock Nuts
- USS & SAE Washers
- Bulk & Packaged

Preferred by Professionals
- Drillerz™ Self Drill Screws
- Drywallerz™ Drywall Screws
- Multiple Head and Body Styles
- Color Coded Packaging
- 50 lb. Heavy Duty Cartons
- 1lb. and 5lb. Clear Plastic Pails
- Bits Included with Phillips Product

PFC9®, U.S. Anchor and PFC Proferred™ were added to the PFC line in response to customer requests and industry needs. All exceed top specifications and pass stringent testing requirements. The Proferred Drillerz™ and Drywallerz™ were produced recently to enhance PFC’s construction line, which is geared toward professional contractors. The heavy duty colored boxes and pails, along with quality product compete with the other leading construction screw manufacturers.

In August 2005 Hurricane Katrina devastated the Gulf Coast. I was blessed to be able to take a group of Sr. High students from my church into Louisiana to help with the recovery. The Porteous family not only provided all the fasteners we needed, they also sponsored 4 vans to transport the entire group from FUMC Midlothian, TX. I am proud to be a part of the Porteous family.
- Don Carr, Regional Manager, Southwest Territory

There is no greater feeling of pride than knowing that the owners of your company can steer the mother ship through the greatest of storms!

- Scott Gibson
  Area Sales Manager, Carson CA

Please visit the products page at www.porteousfastener.com where catalogs, literature and specifications can be found on all of these products (and more).

The PFC Proferred line is relatively new and has it’s own website:
VISION STATEMENT

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MISSION STATEMENT

We continually strive to be the leader in the industry by developing lasting relationships with our customers and suppliers. Employees are family and First Class Service is our way of doing business.

STRATEGIC OPERATING PRINCIPLES

We will always provide our customers with First Class Service.
We will always treat customers, suppliers, and each other with integrity and respect.

Core Operating Principles

We are all part of Team PFC
Always strive to foster better teamwork.
Always look to promote from within.
Always maintain a positive attitude.
Always communicate in an open, honest and compassionate manner.
Always keep your promises and commitments.
Always treat your customer as your best friend.
Always strive to understand and exceed your customer’s expectations.
Always take the opportunity to be your customer’s hero.
Remember, your attitude and behavior reflects on our reputation.

Strategic Directives

People buy from people they like
Always strive for long term relationships with customers and suppliers.
Keep our customers competitive by offering the right mix of products and services.
Make every customer profitable.
Seek every opportunity to expand our business.
Sell more to existing customers.
Never fire a customer. Always explore other possibilities.
Utilize available resources to increase profitability.
Streamline the product flow from our suppliers to our customers.
Never ship product in an unacceptable condition.
Always strive for accuracy in all that you do.
Invest in continuous improvement.
Invest in our people and encourage them to pursue and achieve their highest potential.

Thank you PFC for allowing us to participate in the Corporate Challenge competition every year. It brings individuals from all departments together to work as a team and have some fun!

-Emilio Garcia
Quality Lab, Carson CA

I have been with PFC for many years, and I feel as though we are all part of a big family. Thank you PFC, I couldn’t ask for anything more!

-Irene Brockelmeyer
Branch Manager, Santa Fe Springs CA

The vision and mission statements were written during a long day of brainstorming by 50 of PFC’s management personnel from all departments and all branch locations. It was a day filled with heartfelt ideas, passion and even some tears.

www.porteousfastener.com

The end.